

GOODWILL

SUMMER

A T • W O R K

2006

Goodwill Karma

BY LYNDSEY HUTCHINS, MARKETING INTERN



Goodwill shopper, Vance Ely, shows off the silver caviar dish he purchased at Goodwill for \$5. It is the excitement of great finds and knowing his money supports Goodwill's mission that keep him coming back.

"I WAS WILLING TO GIVE a whole paycheck for it, but it was only five dollars," said Vance Ely, a chef instructor at Central Market Cooking School, and an avid Goodwill shopper. It is a sterling silver caviar dish, dating back to the second World War. The dish is worth between \$1,800 and \$2,700, today. "I recognized it right away," he said.

It is these unique finds and his "Goodwill karma" that keep Ely shopping regularly at Goodwill seeking great treasures among the many items at the more than 20 Goodwill stores in the Austin area.

The instant gratification Ely finds while shopping at Goodwill is incomparable to any other store. "I've actually connected with where my money is going." This connection is magnified each time he sees the familiar faces of the Goodwill employees at his favorite store on South Lamar. "I take comfort in their loyalty," he said.

Whether he finds a treasure or simply a useful item, his shopping adventures stretch to three or four times per week. "He's addicted, really," said friend, Brenda Harrison.

As he leaves his home on a shopping day, Ely first visits his three favorite stores and then moves in a mapped out path through the city of Austin. He has quirks and superstitions about which direction to go once he enters each store. "There really is no rhyme or reason," he said. However, once he finds a great bargain or a new treasure, he is finished for the day.

Ely is aware of Goodwill's mission to "put people to work." He feels his shopping experiences are tangible because he sees the mission in action. "Goodwill uses its stores to support people with barriers — it seems like Goodwill can always get past the barriers. That's something worth supporting."

Our №1 Priority

Goodwill Industries of Central Texas' number one priority is helping Central Texans who have barriers to work find jobs in the community. Services include help with resume writing, job interviews, job placement, and job referrals.

Stop by our intake locations to review our job descriptions and talk with an intake specialist.

Intake Offices:

Central Austin, M–F 9:30 a.m.–3:30 p.m.

1015 Norwood Park Blvd., 512.637.7100

East Austin, M–F 9:30 a.m.–3:30 p.m.

2001 Rosewood Bldg. B #2103, 512.480.0772

South Austin, M–F 8 a.m.–5 p.m.

3005 South Lamar, Suite 104, 512.707.6894

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President's Message

JERRY DAVIS, GOODWILL INDUSTRIES OF CENTRAL TEXAS CEO AND PRESIDENT

GOODWILL INDUSTRIES OF CENTRAL TEXAS made momentous strides in 2005, and I believe it's important to reflect on those briefly before we look at the months ahead.

I doubt we could have responded more quickly or effectively to the challenges brought to us by Hurricanes Katrina and Rita. To date, we have placed nearly 400 hurricane evacuees in jobs, many due to our largest-ever job fair at the Austin Convention Center. We executed an incredible logistical operation, processing more than 40,000 donations. These achievements were our first real experience with large-scale emergency response efforts and we did very well.

Another mobilization of most of our operations was the first-ever Conference of Executives held in Austin. Having Goodwill CEOs fly in for a busy week of technology education (our theme was "Take a Walk on the Wired Side") and information sharing took many hands. We impressed everyone we encountered with our modern facilities, excellent programs, and trendy retail stores.

Not surprisingly, our year included all-time retail revenue highs in October, the opening of three new stores (including a Computer Works in San Antonio), rapid growth in Goodwill Temporary Services (GTS) and services to our clients increased 40 percent.

Our Goodwill Community Center (GCC) opened last year and is the frequent destination of guests from all over the world. I am very

proud of our staff, who is in demand as expert presenters at every major conference. And, largely based on our organization's fine reputation, I was honored to be selected as Goodwill Industries International's board chair.

So what should we strive for and expect in the rest of 2006? We have opened three new stores and enlarged our North Lamar store, rivaling our incredible Macfarlane Center. We'll continue to expand Attended Donation Center sites to feed all of our stores and plenty of action will continue at the GCC — already we have hosted dozens of organizations' meetings, and I expect two or three tenants to move in by year-end. GTS will be relocated to our third floor to support its growth and we will continue to seek a new location for our aging Springdale Transportation Terminal. And a new Job Help Center has opened on South Lamar.

We do all this, of course, to serve the people who need us most — our neighbors with barriers to employment. Our board finalized an exciting plan at its 2005 retreat. The plan, for the first time, ties our entrepreneurial efforts directly to services.

Personally, my eye will be on the quality measures and gold standard: client satisfaction and job placements. Given our success last year, we have many goals and accomplishments to look forward to this year. Hopefully, the only thing resembling a hurricane will be our primary efforts of improving job opportunities for our clients in Central Texas.

“We do all this, of course, to serve the people who need us most — our neighbors with barriers to employment.”

« A LOOK AT THE NUMBERS »

13,846

AVERAGE NUMBER OF DONATIONS PER WEEK IN CENTRAL TEXAS

1.4

MILLION: NUMBER OF GOODWILL SHOPPERS IN CENTRAL TEXAS

23

NUMBER OF GOODWILL RETAIL STORES IN THE CENTRAL TEXAS AREA

14

AVERAGE AMOUNT OF DOLLARS SPENT PER PURCHASE

Goodwill at Work Evolves to Focus on Mission

You have probably noticed our newsletter looks different and has a new mix of stories. To better communicate Goodwill's mission, we recently considered a fresh perspective about the way we share what we do and how we do it. As a result, you will see more stories about our shoppers and donors, simple presentation of numbers and statistics, and more information about our mission in action.

We are excited about the evolution and are continuing to work hard on designing our communication materials to relay our successes. If you have any questions or suggestions, please contact Sandra Carpenter at 512.637.7124.

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Do you have a story idea or questions about our publication?

Please contact Sandra Carpenter, media relations and communications specialist, at 512.637.7124 or sandra.carpenter@austingoodwill.org.

Goodwill Auctions Are Collector's Paradise

BY JOHNA MORRIS, MARKETING INTERN



Items up for auction at Goodwill stores may include everything from estate jewelry to '70s record collections. These items were recently auctioned off at the Norwood store.

"LAST CALL FOR THE STAR Wars action figures," called Lina Richardson, an employee at Goodwill's Brodie retail store. "Sold! For \$133 to the young man in the cap," she exclaimed at the February 18 auction, awarding the winning bidder with 43 Star Wars action figures, made in 1997, still in the boxes.

Through weekly auctions, Goodwill creates a domain where collectors and bargain hunters alike can purchase valuable items at low prices.

The Star Wars action figures are only one example of the collector's items customers can find at the Goodwill auctions. Recently, a seven-piece group of 1960s Barbie doll ornament

collectibles went up for bid at the Norwood location. The vintage Barbie treasures were set at a starting bid price of \$7 for the entire group, elsewhere the ornaments are sold individually for \$15 to \$30.

Goodwill employees sort through donations daily, carefully choosing quality items for the sales floor and saving the finest and most unique items for the auctions. "Bid case selections vary each week," said Lina. "A pair of alligator skin boots is the most interesting item I have seen auctioned off."

Other items found in the auction case include china sets, purses, and electronic devices, such as the HPinvent digital camera that had a starting bid of \$55 at a Norwood auction in late February.

In 2005, total revenue of nearly \$700,000 was raised from Goodwill's weekly auctions. Ninety percent of the proceeds contribute to the operating revenue that allows Goodwill to provide programs and services that "put people to work," while 10 percent remains at the Goodwill location holding the auction. These funds go to employee recognition activities.

The weekly auctions take place every Saturday at 2 p.m. at the more than 20 Goodwill retail locations in the Central Texas area. To learn more about shopping at Goodwill, visit www.austingoodwill.org.

Goodwill's Hall of Honor inductees represent the employment and training programs offered by Goodwill of Central Texas. Employees from each program recommend clients who have shown, despite great odds, the drive to succeed and give inspiration to everyone who walks through the doors of Goodwill. Each nominee is matched up with a board



SHEVELLA BOURGEOIS

THE OFFICE AT EAST AUSTIN'S Kealing Middle School is always a flurry of activity. In the middle of it all, Shevella Bourgeois demonstrates grace of a rare variety. As the school's office assistant, she approaches each task with a positive attitude and faces challenges with a strong will.

She is the smiling face that greets and attends to every parent, student and visitor, handling each with personal care. Shevella

answers all incoming calls and processes payroll for teachers and substitute teachers, while completing paperwork and screening the school's security door.

"I think I have it under control most of the time," she says.

Shevella turned to Goodwill after a battle with a serious illness that left her physically and financially drained.

Sara Tierney, Shevella's Goodwill intake specialist says, "Shevella's story is one of a true journey toward self-sufficiency."

As a single mother and sole guardian of her grandson, Shevella faced overwhelming debt and was living in government housing when she came to Goodwill. Through hard work, she is now a proud homeowner.

Goodwill's services to Shevella included resume assistance, application coaching, and continued encouragement. Shevella's confidence never wavers and she always seeks out solutions when results are not up to her expectations.

Through Goodwill's Job Source program, Shevella found work as a receptionist for Millennium Youth Entertainment Complex, but she was interested in a permanent position. Goodwill's Rosewood facility helped Shevella find work with Austin Independent School District (AISD).

It was through her assignments with AISD that she rediscovered her passion for working with children. "I enjoy working with the students. They learn from me, and I learn from them," she said. In addition to her time with Kealing Middle School, Shevella has contributed her passion for working with youth at Jordan Elementary School.

Shevella has accomplished her greatest goal by buying a home, and is looking ahead to new aspirations. "I want to run my own daycare," she says of her next conquest, "but first, I will go back to school to explore new fields or to renew my certification in childcare."

She was referred to the Goodwill Youth Services WIA *WorkSource* Program in February 2004. She entered the program primarily because she was at risk of dropping out of school.

"There was a time when I didn't think I would finish high school but now I've graduated," and with confidence she adds, "I can't wait to get back into college and get my degree."

Yvonne's mother enrolled her in Goodwill's Youth Services Program where she met WIA Case Manager Theresa Noriega.

"Theresa taught me that I have a future and I had to stop skipping school," she says. "Soon doing well in school just became a habit."

Yvonne went from nearly failing classes to making straight A's. Theresa describes Yvonne's background as one with a variety of barriers, "Yvonne has a tremendous amount of responsibility at home and, in the last two years, she's experienced the deaths of three family members," she said.

YVONNE GUTIERREZ **KEEPS A SHY** smile on her face even after working six 12-hour days in a row. "I get to help with resident care at the nursing home and take part in activities," she says, "The days are long, but it is preparing me to work in a hospital."

With this job, Yvonne is closer to her dream of becoming a nurse.

As part of Goodwill's partnership with the Austin/Travis county Summer Youth Employment Program, Yvonne worked as a hostess at a hotel in the summer of 2004. Because of her strong interest in nursing, last summer Yvonne was placed at the Children's Wellness Center in Del Valle.

Theresa says Yvonne is extremely motivated to make a bright future for herself. "She has the drive and determination to succeed in college."

Yvonne is working for her future and caring for her family by trying to be a good role model for her five younger brothers. "I want the best for my family and I don't want my brothers to make the mistakes that I did," she says, "I try to show them how I've turned around and changed for the better."

member, who serves as the honoree's mentor. The inductee and mentor meet several times before the Hall of Honor celebration to share lessons and experiences. At the event, each client receives their story and photograph in a frame along with a beautiful award symbolizing their accomplishments. Congratulations to our 2005 honorees.



SASHA HARRIS

AT THE YOUNG AGE OF 19, Sasha is already taking steps to start her own business. "I want to own a salon," she says from behind a thick wave of carefully primped hair. "I've always known what I wanted to do, but it was more of a dream than a goal before I came to Goodwill."

As a young teen, she switched high schools a couple of times and eventually lost interest in going to school. "There came a point when I'd been out of school for a year and I realized that I wasn't growing or developing, so I decided to change that." Sasha researched the requirements to enroll into beauty school and discovered that she would need a high school diploma or GED to apply.

With strong will and determination, Sasha enrolled herself into a high school completion program but found that the course timelines would not allow her to obtain her high school diploma for several months. Anxious to get her career started, she came to Goodwill to learn about the *WorkSource* Youth Services GED program and found Sandra McDowell, WIA case manager and career specialist.

With Sandra's guidance and her own self-motivation, Sasha earned her GED in two and

a half months. Sasha further credits her ease in completing the course to GED instructor Jane Comer's great classroom environment and flexible class times. She also found that certificates issued for achievements and incentives also provided encouragement.

Sasha received inspiration and found a mentor in Sandra. "Before I came to Goodwill, I knew what I wanted to do, but I hadn't found the right person to talk to," says Sasha.

"Everyone I talked to said that I was too young and that my goals were too big." She is on her way to proving them wrong.

Sasha is in the last months of beauty school. "I will finish school in the next few months and I'll be closer to my goal of owning a salon." On the challenges of being a business owner, she says, "it's the only goal I've had for years and I don't see any reason why I can't do it."



CHRIS MANSFIELD

TWO YEARS AGO, THE DINING hall at St. Edward's University was little more than a place to satisfy students' hunger. Then, Chris Mansfield joined the staff.

Chris not only performs his job duties well, he makes a connection with the people he meets and even alumni have no trouble remembering him and his smile. "He is well-loved here," says his coworker Margaret, "and he is an excellent worker."

Chris arrived at the university through Goodwill Industries of Central Texas' Community Rehabilitation Program, after being referred by the Texas Department of Assistive and Rehabilitative Services (DARS).

Sherwin Sanders, Chris' supported employment specialist from the program, says identifying employers and positions that would accommodate Chris' special needs was the main obstacle to finding a position.

"We were looking for an employer who would recognize Chris' desire to return to work and abilities," said Sherwin.

Chris is happy to work at the dining hall and enjoys interacting with the students, but he says getting a paycheck is the best part.

"I'm able to buy food at the concession stand at the games I go to each week," Chris says, "and sometimes my dad and me grab a bite to eat on the way home. And, I also buy shirts at tournaments," he adds.

Sherwin says Chris has always exhibited tremendous effort to learn every aspect of his job. "No matter how long something takes,

he has never given up or become frustrated," he said. "He simply keeps trying. He's always friendly and shows a great deal of respect toward the customers, his supervisor, and the job coaches he has worked with during the past two years."

In addition to his work at St. Edward's, Chris is also a personal assistant to his role model, his dad. His father is an umpire for baseball and softball teams and he relies on Chris to be his right hand man.

"There are so many things that his dad would forget without him," says Chris' mom Cheryl. "Chris is there for his dad at each game. Even the out of town games."

He is a true family man, always offering his assistance. Chris volunteers with his mother each Thursday at St. Paul's Catholic Church and has done so for the past four years. "He helps us in every way he can," says his mother Cheryl.



JENNIFER PULICH

JENNIFER PULICH CAN APPRECIATE A good joke. “I work in the garden center for Home Depot, I volunteer at the Lady Byrd Johnson

Wildflower Center, and my dad’s a botanist,” she says, “But I don’t know much about plants.”

Despite her previous lack of knowledge and experience with gardening, Jennifer has distinguished herself among over 300 employees at Home Depot and earned employee of the month in November 2005.

The Texas Department of Assistive and Rehabilitative Services (DARS) referred Jennifer to Goodwill in 2001 for services from the Work Adjustment Training program. She learned work behaviors essential to being successful in a competitive work environment. In 2003, she started the Job Development/Job Placement Service, which helped Jennifer fine tune her resume, practice interviewing skills,

and find and follow up on job leads. Jennifer’s primary focus was finding a job in a service occupation.

Jennifer has never missed a day of work and can’t think of a reason why she would. “There are days when I don’t want to come to work, but I just get up and try to keep a good attitude,” she said. “This job has given me chance to do things that I didn’t know I could do.”

Jennifer likes to unwind with her dog Lucy, named for funny lady, Lucille Ball.



DA’MIKA HARMON

EXUDING CONFIDENCE, DA’MIKA HARMON EXCITEDLY speaks about her current job and future in nursing. You would never know that

not too long ago, Da’Mika was wondering if she would ever be able to find work again.

After being laid off and searching for months for a new job had taken a toll on Da’Mika. She tapped into Goodwill’s services at the Rosewood Family Enrichment Center and had a job within a month.

With help from the Job Source staff Da’Mika identified her strengths and abilities, enabling her to target her job search.

The staff at Rosewood also assisted Da’Mika with fostering her confidence level and soon she began to realize she could be successful in the job market.

Attending Austin Community College at night for the past 18 months to get her nursing certificate, Da’Mika has had a

strenuous schedule. During the day, she works at Cornerstone Hospital in the acute long-term care area. She loves her work and plans to continue working at Cornerstone as she advances her education to become a registered nurse.

“I love that now I have a career and not just a job,” she said. “It hasn’t been easy, but now I believe I can do anything.”



PAT MCKINSTRY

PAT’S PERSONAL MOTTO IS INSCRIBED on a plaque she keeps on her desk: *Cherish yesterday, dream for tomorrow, live for today.*

Pat came to Goodwill Temporary Services (GTS) to find work for her son with muscular dystrophy, but she wound up landing a job for herself and has been a star employee for GTS ever since. “I have learned more by accepting a variety of assignments from GTS than if I had stayed at the same job,” she says.

Today Pat is an affable person, eager to make a connection with everyone she comes across, but there was a time when she wasn’t such an extrovert. “I was at a point where I didn’t like to be around anybody,” she remembers. “Now I’m more outgoing, and I’ll take any assignment.”

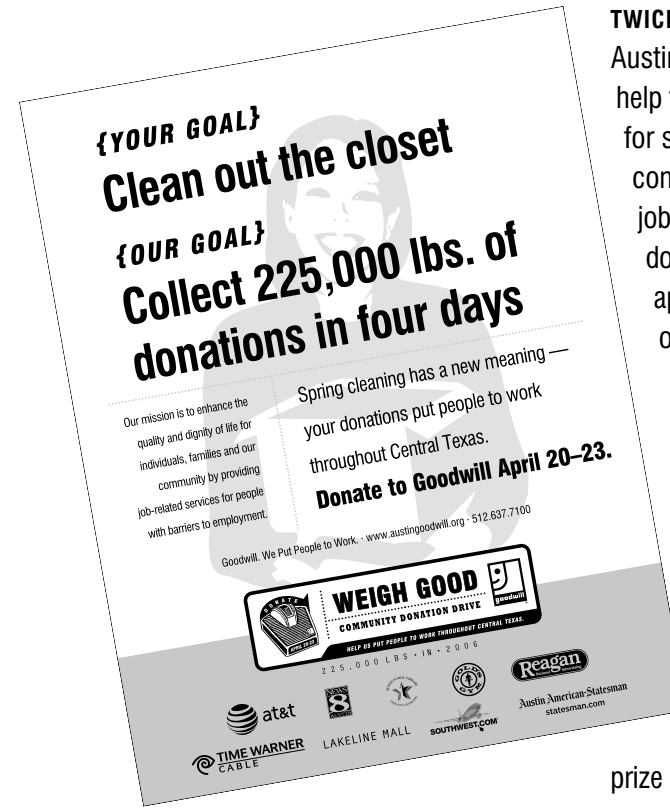
More than anything, self-sufficiency is work’s greatest reward for Pat. “There was a time when I didn’t feel so financially secure,”

she says. “But receiving a paycheck each week from GTS gives me a sense of security.” Pat adds, “My work through GTS gives me a reason to take pride in myself.”

Currently Pat works as a child support officer for the Office of the Attorney General. “This is a good time in my life,” she says. “I like what I am doing and who I am.” Pat also wants to give back. “I volunteer with Coats for Kids, Blue Santa, the MDA, and the American Heart Association.”

“I’ve come so far,” says Pat. “There was a point in my life when I didn’t know what my purpose was, and now I know I am making a difference.”

Weigh Good Gives Spring Cleaning a New Meaning in Central Texas



TWICE A YEAR GOODWILL URGES Austinites to clean their closets and help the organization raise funds for services and programs that connect people to meaningful jobs. This year nearly 10,000 donors came out to help us raise approximately 208,000 pounds of donated goods.

The Spring 2006 drive took place April 20–23 with a kick-off at Shady Grove where dozens gathered to listen to live music and donate gently used goods. Other Weigh Good events included onsite radio broadcasts from Austin’s most popular radio stations, prize drawings, and “I am Weigh

Good” buttons for donors and shoppers. Revenue raised from the sale of donated goods generates funds for services and programs that help people overcome barriers to employment and find success in the workplace.

Donations are accepted every day at Goodwill’s 22 retail stores and 21 attended donation sites throughout the Austin area. And don’t forget, Weigh Good happens twice a year! Be sure and clean out your closet August 24–27.

In addition to gently-used clothing and household goods, Goodwill accepts vehicle donations. Visit www.austingoodwill.org for information on store locations and donation sites.

I Am Weigh Good!

DONORS AND SHOPPERS DURING GOODWILL’S bi-annual Weigh Good Donation Drive have an opportunity to register for prizes. This April, four Goodwill supporters won great prizes, including grand prize winner, Francine Bray.

Francine, a long-time donor, won two round trip tickets on Southwest Airlines when she registered at the North Lamar retail store. “I usually donate three or four times a year when I realize that I have too many clothes, books, or stuff,” said Francine. “And I just happened to make a donation that day and an employee asked me to register. I can’t believe I won!”

A young student at the University of Texas, Francine remembers growing up with Goodwill. “I’ve known about Goodwill since I was little. My parents taught me to make a ‘donations’ pile every time I cleaned my room as a kid. And I’ve kept that habit.”

“Shopping at Goodwill has also become a habit of mine,” says Francine. “You can’t beat the prices, and it is rewarding to know that your money goes directly to improving the community.”

Francine’s biggest donation was a 1992 Crown Victoria which her parents encouraged her to contribute to the Goodwill car auction. The auctions usually take place the second Sunday of each month. Call 512.748.1340 or 866.398.5995 or visit www.austingoodwill.org for more information on how to donate or buy a car. All Goodwill shoppers and donors will have a chance to be “Weigh Good” again August 24–27 when the fall donation drive takes place. | WEIGH GOOD STATISTICS ON PAGE 10 »



Francine Bray, long-time Goodwill supporter, won two round trip tickets on Southwest Airlines when she registered for the Weigh Good prize drawing at the North Lamar retail store.

Green Works with IBM

IN APRIL, IBM RALLIED THEIR troops to contribute the equivalent of three days worth of work to Goodwill through a new volunteer program called Goodwill GreenWorks. This new volunteer program was created to assist the Environmental Business Services division of Goodwill with processing electronic waste for recycling, remanufacture, and resale.

The group of 40 IBM sales and marketing executives, who were gathered in Austin from around the country for meetings, visited the Goodwill Community Center for the fun team-building volunteer activity. The IBMers worked hard to disassemble PCs and peripherals into their most basic components.

They worked side by side, competing with each other to break apart the most systems, and in less than two hours the team had processed two pallet loads of equipment!



IBM volunteer Angelina McFarland devotes her afternoon to Goodwill's computer recycling program.

"The afternoon was great fun," said Todd Austin an IBM volunteer. "It satisfied my curiosity by allowing me to see what's inside a PC and to learn about how PCs of various ages and from different manufacturers were assembled."

After the disassembly activity, the team was invited to Goodwill's computer museum where more than 150 computer

relics are on display. "I really enjoyed the museum," said Todd. "From de-manufacture to the museum, I got to see the progression of computer technology in one afternoon."

Goodwill runs the largest non-profit computer recycling initiative in Central Texas, diverting about nine tons of electronic waste from landfills each day. For many people, the volunteer activity was the first opportunity to see the work Goodwill does beyond job | CONTINUED ON PAGE 10 »

Goodwill Executives Learn the Austin Way



EACH YEAR, CHIEF EXECUTIVE OFFICERS from Goodwills around the country gather to strategize and share ideas on how to continue effectively supporting their communities. This year, Goodwill of Central Texas hosted the CEOs in Austin, with the theme, "Take a Walk on the Wired Side." Highlights of the packed conference included Shawn Dennis, vice president of corporate branding for Dell, who discussed the future of information technology and how technology can empower non-profits.

Betty Sue Flowers, a native Texan and University of Texas alumna, director of the LBJ Library and Museum, and host of her own series on PBS, "Conversations with Betty Sue Flowers" also addressed the group. She shared insights on the role information technology has had in our society, as well as what role it will play in the future.

From Esther's Follies to tours of Austin's Goodwill Community Center, the city's offerings and the conference sessions gave a perfectly balanced combination of fun and learning.

New Job Help Center for South Austin

A NEW GOODWILL JOB HELP Center opened its doors May 1 on South Lamar. Through the new center, Goodwill hopes to assist people in overcoming barriers to employment that might limit a person's chance of finding a job. The center houses professionals representing two Goodwill programs: placement specialists for Job Source and employment specialists for the Community Rehabilitation Program.

"We have already offered assistance to a diverse group of job seekers with various barriers," said Site Coordinator Sara Tierney. "Single mothers, people living in homelessness, and seniors have availed themselves of the services that we provide at this location."

While workforce development specialists accept walk-ins four days a week, appointments are recommended. "People who make appointments will be able to meet with a case manager immediately," Paula Simpson, the office receptionist said.

Clients who visit the Job Help Center can expect a number of employment resources in addition to a welcoming atmosphere. For those searching for a job, the center has a client computer and telephone available, as well as a large number of job leads that have been

printed and placed in a binder. An intake specialist can also guide job seekers through application and resume writing as well as interview skills.

"Goodwill offers a number of services to job seekers," said Sara. "In some cases our office will direct people to visit

the Rosewood Job Help Center in East Austin to participate in a beneficial training." Destination Success which is held at Rosewood, is an informational session and workshop that guides clients through the first steps of securing employment.

Goodwill's Community Rehabilitation Program (CRP) also works out of the South Lamar center. The CRP program assists clients referred from the Department of Assistive and Rehabilitative Services and the Texas Department of Mental Health and Mental Retardation.

Placement specialists for CRP spend much of their time offsite offering services such as job development and placement, supportive employment, and job coaching. CRP also offers assistance with Job Quest training and Ticket to Work. "CRP sees clients on a referral basis," said Placement Specialist Eileen Carroll. "And because of the nature of the services we provide, we require appointments for program participants."

"With this new facility we hope to provide an accessible place for people to receive services in South Austin," said Katie Navine, vice president of workforce development. "We are very excited about expanding our services

through this new center."

The team at the Goodwill Job Help Center on South Lamar has kept busy since they opened their doors and are working hard to build strong relationships in the neighborhood between clients and employers.

Visit Us:

Goodwill Job Help Center
3005 South Lamar Blvd., Suite 104
512.707.6894

- Flexible, experienced staff who help people with barriers to employment.
- Special training such as application skills, résumé assistance and computer training.
- Case managers work directly with applicants, resulting in a positive job-search experience.

Community Career Expo VIII Surpasses Previous Attendance Records

GOODWILL OF CENTRAL TEXAS, in partnership with the Mayor's Committee for People With Disabilities and the Austin American-Statesman, welcomed more than 2,100 job seekers for this year's Community Career Expo at Parmer Events Center in May.

The Community Career Expo is part of Goodwill's broader goal to serve 20 million people nationally by the year 2020. Known as Goodwill's 21st Century Initiative, our Central Texas share will be reached if we're serving 20,000 individuals a year by 2020.

The annual Expo offers a community-based job fair to include features such as: city-sponsored parking, free continuing education classes, sighted guides, and assistive technology. Employers sponsoring the event included AFLAC, the FBI, Sears Call Center, and Seton.

Goodwill's E-Waste Recycling Program Receives Top Environmental Award



Goodwill Industries of Central Texas was recently honored as a winner of the Texas Environmental Excellence Award in the non-profit category. Goodwill is one of 10 winners statewide to earn this top environmental honor from the Texas Commission on Environmental Quality (TCEQ). The award was presented by Governor Rick Perry on May 10.

Goodwill of Central Texas' innovative program salvages thousands of computers and peripherals for reuse and recycling and keeps them out of landfills. The organization manages a state-of-the-art used computer recovery operation, where it rebuilds donated computers to resell in its retail outlet,

Computer Works, located in Austin and San Antonio.

A large portion of the revenue generated by Computer Works goes directly to help put people to work through job placement, workforce training, and other employment services. People with disabilities and other barriers to employment receive training in computer technology, inspection, and repair through Goodwill's recycling center. Some gain full-time employment in the center or at a Computer Works store.

In 2005, Goodwill's Environmental Business Services processed 3.6 million pounds of e-waste and both Computer Works stores recycled or resold more than 2,200 tons of computers and peripherals, which would have gone to a landfill. Reusing 28 percent of this equipment also saved more than 30,000 tons of natural resources necessary for manufacture of new products. The first Goodwill program of its kind, Computer Works serves as a national model for other Goodwill partners seeking an environmentally responsible solution to disposing and reusing electronic waste.

Remember, you may donate computers at all Goodwill retail stores and attended donation centers. For more information about Goodwill's e-waste program, please contact Rebecca Hays at 637.7177 or rebecca.hays@austingoodwill.org.

GreenWorks CONTINUED FROM PAGE 8 » services and programs and the retail locations that fund those programs. "The activity definitely helped me see the impact of Goodwill's involvement throughout Central Texas," said Angelina McFarland, another IBM volunteer.

Angelina found the afternoon to be rewarding because it made her more aware of the environmental impact of e-waste disposal. "Technology is a big part of everyone's life and being able to dispose of computer waste safely is becoming more important," said Angelina. "Responsibly recycling old electronics benefits everyone by keeping toxins and waste out of landfills."

Angelina and Todd agree the afternoon provided a rewarding team building experience that was competitive, educational, and fun. Email us at volunteer@austingoodwill.org to learn how your organization can participate in Goodwill GreenWorks.

WEIGH GOOD SPRING 2006 S T A T I S T I C S

Total Donations >> **9,653**

Store Donations >> **6,118**

ADC Donations >> **3,250**

Other Donations >> **285**

Total Pounds
of Donations >> **208,022**

Employee Celebrates 30 Years with Goodwill of Central Texas



Janie Marberry has enjoyed a long, successful career with Goodwill and she doesn't plan to stop any time soon. When she started working for Goodwill in 1976 the minimum wage was \$1.35.

Janet says she came to rely greatly on Janie. "She was always on time, had excellent attendance, and was always working the job."

One of Janie's past supervisors and many of her co-workers unanimously agree about how they feel about Janie. "Janie is quite the exceptional person," said Janet. "Why' you might ask? Well, she is great to the customers and most importantly is fun and enjoyable to work with."

Outside of her hard work at Goodwill, Janie loves to travel. Last year she took an Alaskan cruise. Previously, she's explored Colorado, San Francisco, Canada, England, and Scotland.

Together with her sister Julia, Janie experiences some of Austin's best entertainment. Favorites are Tuna Christmas, Little Shop of Horrors, and always The Nut Cracker — the ballet ranks as one of her most preferred activities.

THE YEAR WAS 1976. AMERICA was celebrating her bicentennial, Jimmy Carter entered the White House and Steve Jobs introduced the Apple Computer. A little band known as Fleetwood Mac recorded "Rumors," one of the biggest selling albums of all time.

The country was talking about the trial of a machine gun toting heiress, Patty Hearst. "Rocky," the story of a fighter who overcomes all odds to become the boxing champ, was the blockbuster film of the year.

More importantly, for an Austin Goodwill employee, it was the year that marked her first job and her first steps towards independence.

Janie Marberry was hired as a salesperson/stocker at Austin's second Goodwill store on Baylor Street. The minimum wage was \$1.35. In 1985, Janie relocated to the 45th street store. In 2000 she was inducted into Goodwill's Hall of Honor. Her picture hangs in the Goodwill Community Center as a tribute to this accomplishment.

Janie's supervisor Janet Murdock remembers the store and working with Janie, "The facility had once been a private residence and a huge fireplace and mantle dominated one wall. It was split level with several inconveniently placed restrooms complete with showers. But the most memorable feature was the long green shag carpeting. We would sit on folding chairs using upturned barrels as our dining tables. Janie and I laughed a lot and had some really good times together," she said.



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Taking Care of Business

Goodwill's business areas are instrumental in helping our community by increasing the number of jobs and services for people with barriers to employment. These include:

Goodwill Temporary Services:

Places people with barriers to employment in temporary job assignments. Toll Free: 877.464.4660
Email: gts@austingoodwill.org

Commercial Services:

Provides employment by contracting with local industries and businesses to perform a wide variety of jobs. Email: resources@austingoodwill.org

Building Services:

Provides jobs and training for people with disabilities and other employment barriers on state and federal custodial contracts. Contact: melvin.capler@austingoodwill.org or 512.637.7144.

Goodwill Retail Stores:

In addition to being a great place to shop, Goodwill retail stores also provide jobs for people with disabilities and other barriers to employment.

Environmental Business Services (EBS):

EBS oversees two Computer Works stores and the Goodwill Dell Computer Museum. Contact: Christine Banks, VP of Environmental Business Services, 512.637.7100 or christine.banks@austingoodwill.org.

For additional information, visit
www.austingoodwill.org or call 512.637.7100.

SHOP & DONATE

BOOK STORES / DONATION CENTERS

Austin

12001 Burnet Rd.	339.0543
3720 Far West Blvd.	338.4624
10601 FM 2222, Ste. E.	342.0274
3517 Hyridge Dr.	342.8749
11416 RR 620 North, Ste. E.	331.4180
4601 Southwest Pkwy.	899.4633

Bee Caves

12400 W. SH 71, Ste. 400	NA
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Buda

900 N. Loop 4	295.2091
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Georgetown

4410 Williams Dr.	819.0875
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Round Rock

2051 Gattis School Rd.	246.3205
2000 Sam Bass Rd., Ste. 106	NA

Westlake Hills

2814C Bee Caves Rd.	329.8771
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ATTENDED DONATION CENTERS

Austin

Jollyville and Oak Knoll intersection	
12780 Research Blvd. @ Spicewood Springs Rd.	
2110 Slaughter Ln. @ Manchaca Rd. (HEB)	
6001 W. Parmer Ln. (HEB)	

Manchaca

2310 Bliss Spillar Rd.	
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Oak Hill

7100 W. Hwy 290 (Albertson's)	
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Pflugerville

1406 W. FM 1825	
201 N. FM 685 (HEB)	

Round Rock

16900 N. FM 620 (HEB)	
1325 N. IH 35 (Wal-Mart)	

San Marcos

104 CM Allen Pkwy.	
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RETAIL STORES

Austin

836 Airport Blvd.	389.3277
9801 Brodie Ln.	280.8037
13717 Burnet Rd.	248.2052
Computer Works 1015 Norwood Park Blvd.	637.7501
13096 Hwy 183	258.5898
5734 Manchaca Rd.	448.4849
701 Newman Dr.	478.6711
5555 N. Lamar Blvd.	451.2306
1015 Norwood Park Blvd.	637.7502
8965 Research Blvd.	832.0004
2800 S. Lamar Blvd.	442.8802

Cedar Park

75 Brushy Creek	249.5300
2051 Cypress Creek Rd.	258.7081
1911 North Bell Blvd.	259.4392
3100 Whitestone Blvd.	259.8553

Georgetown

902 N. Austin Ave.	868.9547
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Hutto

*560 W. Hwy 79	NA
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Oak Hill

6705 W. Hwy 290	358.7243
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Pflugerville

2700 W. Pecan St.	251.6686
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Round Rock

2120 N. Mays St.	388.2911
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San Marcos

4200 S. IH 35	393.3344
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San Antonio (collaboration with Goodwill Industries of San Antonio)

San Antonio Computer Works	
4914 NW. Loop 410	210.647.0071

BLUE HANGER DISCOUNT STORES

916 Springdale Rd.	928.8832
12317 Technology Blvd. #300	249.5231

GOODWILL DELL COMPUTER MUSEUM

1015 Norwood Park Blvd.	637.7109
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* OPENING JULY



Goodwill Community Center
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Austin, TX 78753

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